

## IV. Prices and Payment Due Dates

(All charges are net amounts in EUR subject to VAT)

Payment for all services listed below due by: **November 14, 2018**

For invoices issued after this due date, the full amount shall be payable in 7 days of the invoice date, or by the date stated on the invoice.

### Participation fee calculation for Option 1

#### Standard package:

**Basic rent + surcharges on the basic rent + standard services + fee for inclusion of any co-exhibitors**

The fees for participation in **DOMOTEX 2019** are based on the due dates for payment of the various services listed below, in accordance with the agreement executed between Deutsche Messe and the exhibitor. See Section III-7 (Terms of Payment) for detailed calculation of the charges.

Basic rent			For your use
<b>Basic rent / One-Year Contract 2019</b>			
▶ Row stand (open on 1 side)			
Early registration: application form received by Feb. 28, 2018	per m <sup>2</sup> stand space	€ 168.00	
Standard registration: application form received from March 1 to September 30, 2018	per m <sup>2</sup> stand space	€ 171.00	
Late registration: application form received as of October 1, 2018	per m <sup>2</sup> stand space	€ 178.00	
▶ Corner stand (open on 2 sides)			
Early registration: application form received by Feb. 28, 2018	per m <sup>2</sup> stand space	€ 174.00	
Standard registration: application form received from March 1 to September 30, 2018	per m <sup>2</sup> stand space	€ 177.00	
Late registration: application form received as of October 1, 2018	per m <sup>2</sup> stand space	€ 184.00	
▶ End stand (open on 3 sides)			
Early registration: application form received by Feb. 28, 2018	per m <sup>2</sup> stand space	€ 175.00	
Standard registration: application form received from March 1 to September 30, 2018	per m <sup>2</sup> stand space	€ 178.00	
Late registration: application form received as of October 1, 2018	per m <sup>2</sup> stand space	€ 185.00	
▶ Island stand (open on 4 sides)			
Early registration: application form received by Feb. 28, 2018	per m <sup>2</sup> stand space	€ 178.00	
Standard registration: application form received from March 1 to September 30, 2018	per m <sup>2</sup> stand space	€ 181.00	
Late registration: application form received as of October 1, 2018	per m <sup>2</sup> stand space	€ 188.00	
<b>Basic rent / Multiyear Contract 2018 / 2019</b>			
<b>Basic rent 2019</b>			
▶ Row stand (open on 1 side)	per m <sup>2</sup> stand space	€ 146.00	
▶ Corner stand (open on 2 sides)	per m <sup>2</sup> stand space	€ 149.00	
▶ End stand (open on 3 sides)	per m <sup>2</sup> stand space	€ 152.00	
▶ Island stand (open on 4 sides)	per m <sup>2</sup> stand space	€ 154.00	
<b>Surcharges on the basic rent</b>			
Marketing fee per m <sup>2</sup> of stand space (See Conditions for Participation, Part II, Section 1.3.1)			
Up to 900 m <sup>2</sup>	per m <sup>2</sup> stand space	€ 13.90	
901 m <sup>2</sup> or more	per m <sup>2</sup> stand space	€ 6.90	
Usable space on the upper floor of two-storey stands	per m <sup>2</sup> of usable space	€ 120.40	
<b>Inclusion of co-exhibitors</b>			
Marketing fee per m <sup>2</sup> of stand space (See Conditions for Participation, Part II, Section 1.3.1)	per co-exhibitor	€ 330.00	
Charge for co-exhibitors	per co-exhibitor	€ 350.00	
<b>Standard services</b>			
Minimum charge for power hookup (billed along with other services) (See Conditions for Participation, Part II, Section 1.2)			
	fixed fee	€ 129.00	
<b>Advance payment for services</b>			
Advance payment for services	per m <sup>2</sup> stand space	€ 12.00	

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### Participation fee calculation for Option 2

#### fair package:

#### Basic rent + surcharges on the basic rent + fee for inclusion of any co-exhibitors + surcharges for a fair package

The fees for participation in **DOMOTEX 2019** are based on the due dates for payment of the various services listed below, in accordance with the agreement executed between Deutsche Messe and the exhibitor. See Section III-7 (Terms of Payment) for detailed calculation of the charges.

Basic rent			For your use
<b>Basic rent / One-Year Contract 2019</b>			
▶ Row stand (open on 1 side)			
Early registration: application form received by Feb. 28, 2018	per m <sup>2</sup> stand space	€	168.00
Standard registration: application form received from March 1 to September 30, 2018	per m <sup>2</sup> stand space	€	171.00
Late registration: application form received as of October 1, 2018	per m <sup>2</sup> stand space	€	178.00
▶ Corner stand (open on 2 sides)			
Early registration: application form received by Feb. 28, 2018	per m <sup>2</sup> stand space	€	174.00
Standard registration: application form received from March 1 to September 30, 2018	per m <sup>2</sup> stand space	€	177.00
Late registration: application form received as of October 1, 2018	per m <sup>2</sup> stand space	€	184.00
▶ End stand (open on 3 sides)			
Early registration: application form received by Feb. 28, 2018	per m <sup>2</sup> stand space	€	175.00
Standard registration: application form received from March 1 to September 30, 2018	per m <sup>2</sup> stand space	€	178.00
Late registration: application form received as of October 1, 2018	per m <sup>2</sup> stand space	€	185.00
▶ Island stand (open on 4 sides)			
Early registration: application form received by Feb. 28, 2018	per m <sup>2</sup> stand space	€	178.00
Standard registration: application form received from March 1 to September 30, 2018	per m <sup>2</sup> stand space	€	181.00
Late registration: application form received as of October 1, 2018	per m <sup>2</sup> stand space	€	188.00
<b>Basic rent / Multiyear Contract 2018 / 2019</b>			
<b>Basic rent 2019</b>			
▶ Row stand (open on 1 side)	per m <sup>2</sup> stand space	€	146.00
▶ Corner stand (open on 2 sides)	per m <sup>2</sup> stand space	€	149.00
▶ End stand (open on 3 sides)	per m <sup>2</sup> stand space	€	152.00
▶ Island stand (open on 4 sides)	per m <sup>2</sup> stand space	€	154.00
<b>Surcharges on the basic rent</b>			
Marketing fee per m <sup>2</sup> of stand space (See Conditions for Participation, Part II, Section 2.4.1)			
Up to 900 m <sup>2</sup>	per m <sup>2</sup> stand space	€	13.90
901 m <sup>2</sup> or more	per m <sup>2</sup> stand space	€	6.90
<b>Inclusion of co-exhibitors</b>			
Marketing fee per m <sup>2</sup> of stand space (See Conditions for Participation, Part II, Section 2.4.1)		per co-exhibitor	€ 330.00
Charge for co-exhibitors		per co-exhibitor	€ 350.00
<b>Surcharges for a fair package</b>			
Basic:	for services per m <sup>2</sup> of stand space	per m <sup>2</sup> stand space	€ 93.00
	plus lump-sum service charge	fixed fee	€ 979.00
Comfort:	for services per m <sup>2</sup> of stand space	per m <sup>2</sup> stand space	€ 141.00
	plus lump-sum service charge	fixed fee	€ 893.00
Premium:	for services per m <sup>2</sup> of stand space	per m <sup>2</sup> stand space	€ 264.00
	plus lump-sum service charge	fixed fee	€ 437.00